

# *Top Ten Reasons Your Practice Manager Should Join The DMGMA*



- 1. Growth.** Membership in DMGMA offers the opportunity for personal and professional growth making your manager a more valuable asset to your practice.
- 2. Education.** DMGMA offers educational opportunities for your staff on topics such as billing and coding, customer service and reimbursement. Each month, the DMGMA holds luncheons to present on these important topics.
- 3. Networking.** Meet fellow healthcare and business professionals with whom your manager can share knowledge and ideas, as well as learn the best practices from others to make your practice more successful.
- 4. Information.** DMGMA is a wonderful resource for information on all topics related to practice management, government affairs and technology. Maximize your DMGMA membership through links to the national MGMA, providing information of strategic importance to your practice such as the Annual Wage and Salary Survey.
- 5. Leadership.** DMGMA offers your manager the opportunity to become involved in shaping the activity of the organization through membership on one of several standing committees.
- 6. Access.** DMGMA members learn about new products and services offered by our corporate affiliates and sponsors, and can receive members-only discounts on products and services.
- 7. Success.** Membership in the DMGMA provides access to a wide variety of resources and services that can help ensure your practice's continued success.
- 8. Fun and Friendship.** The DMGMA members know how to have a good time. Many of the programs are fun and interactive. You can make a lot of new friends through the DMGMA.
- 9. Value.** It is very inexpensive to become a member of DMGMA, and there is no better return on your investment.
- 10. Stay Local.** Join over 230 members to support healthcare and practice management in Delaware. National organizations have their place, but can't match DMGMA's attention to local regulations, practices and guidelines.



## **Delaware Medical Group Management Association**



## DMGMA Mission

- Promote the professional development of practice managers through educational programs.
- Provide an organizational structure which promotes networking and peer interaction.
- Inform members about legislation that impacts medical practices.

## The History of DMGMA

Because the early 90's was a period of enormous change in healthcare in Delaware, a handful of practice managers began to meet informally in response to the turmoil that was occurring. They exchanged ideas, broadened their knowledge base and tried to find ways to more effectively manage their way through the storm. These informal gatherings were so popular that as more and more managers wanted to join, the idea of DMGMA was born.

DMGMA was officially founded in 1993 as a state chapter of the national MGMA. DMGMA is proud to be the only organization in Delaware dedicated to the professional development of practice managers. Today, DMGMA has grown to over 230 members representing 350 physicians. Several of the original 16 found Board Members are still active on the board. The mission on the DMGMA is to promote professional development of practice managers through educational programs, provide a structure which promotes networking and peer interaction, and keep members informed about the latest issues in healthcare that impacts the medical practices.

## Check Out DMGMA's Upcoming Events ...

We have many educational and networking events throughout the year, including:

- Lunch & Learn Meetings  
typically held in October, November, January, February, April and May  
past topics have included:
  - Upcoming changes in Medicare (presented by Highmark)
  - CPT & ICD-9 Coding Change highlights
  - Medical Office Design that enhances workflow, efficiency and patient comfort
- Half-Day Educational Events  
typically held in March and June  
past topics have included:
  - How to Select & Implement an Electronic Medical Record system
  - Personnel Workshop; hiring, firing, managing & motivating
- Holiday party  
largely social and networking event held in December
- Annual Dinner  
a celebration of our past year's accomplishment held in September  
presentation is generally from a nationally-renowned motivational speaker

Visit our web site at [www.dmgma.com](http://www.dmgma.com), and click on our <Events> tab to see our upcoming schedule!

## *Contact Us*

For more information about the DMGMA or to become a member,  
visit our website at [www.dmgma.com](http://www.dmgma.com).  
or contact us via email at  
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